

# Lincoln Life - MoneyGuard Product Series

## State Requirements for Licensing and LTC Training

As of: June 1, 2002

(currently not approved in FL, IN, KY, MD, MN and PA)

States	State Licensing Requirements				LTC Training Requirements		
	Requires Life License	Requires Health License	State Offers Combo L&H license?	Requires Special LTC License	Pre-sale Hours	Continuing Ed Hours	Frequency
Alabama	X	X					
Alaska	X	X					
Arizona	X	X					
Arkansas	X	X					
California	X	X	YES		8 hours	8 hours	Biennially
Colorado	X	X					
Connecticut	X	X					
Delaware	X	NO					
Dist. of Columbia	X	NO					
Florida	X	X					
Georgia	X	X					
Hawaii	X	X					
Idaho	X	X					
Illinois	X	X			6 hours		Initially
Indiana	X	X			8 hours	5 hours	At renewal
Iowa	X	X					
Kansas	X	X					
Kentucky	X	X					
Louisiana	X	X					
Maine	X	X	YES				
Maryland	X	X					
Massachusetts	X	X			Requires training by carrier		
Michigan	X	X					
Minnesota	X	X					
Mississippi	X	X					
Missouri	X	X					
Montana	X	NO					
North Carolina	X	X		YES			
North Dakota	X	X					
Nebraska	X	X					
New Hampshire	X	X					
New Mexico	X	X					
Nevada	X	X					
Ohio	X	X	YES				
Oklahoma	X	X					
Oregon	X	NO					
Pennsylvania	X	X					
Rhode Island	X	X	YES				
South Carolina	X	X					
South Dakota	X	X					
Tennessee	X	X					
Texas	X	X	YES				
Utah	X	X					
Virginia	X	X	YES				
Vermont	X	X					
Washington	X	X					
West Virginia	X	X					
Wisconsin	X	X					
Wyoming	X	X					