



STEPS TO GET PAID with Farmers & Traders (F&T Life)

1. Become contracted with F&T Life through USBroker appointment. Complete & mail to USBroker @ 4704 E. Lake Rd, Cazenovia, NY 13035. F&T accepts originals only.
2. Mail completed Life Insurance application to F&T Life to initiate new business
3. Marketing Questions? Call 1-315-471-5656 ext 306 MARGARET OTTER
4. Call one of the following Approved Paramed Agencies to order insurance exam if required:

Examination Management Services, Inc (EMSI)	(800) 872-3674
Portamedics	(800) 765-1010
Exam One	(800) 873-8845
5. Mail the premium & application to:

Farmers and Traders Life Insurance
960 James Street
PO Box 1056
Syracuse, NY 13201-1056
6. For Illustration software or other materials visit: www.ftlife.com
If you need an illustration software CD contact USFMG or call the toll-free F&T Life marketing number

If you have questions regarding F&T Life please feel free to call USFMG

Van Albanese
1-877-341-3342 toll-free
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315.655.4784 fax